

PALMER INDUSTRIES

The Leading Manufacturer of Vanity Sink Legs

ADVANTAGES AND FEATURES OF PALMER LEG SYSTEMS

PALMER WASHSTANDS ARE **PROUDLY MADE IN THE U.S.A.** – DESIGNED, FABRICATED, ASSEMBLED, AND PACKAGED IN OUR RHODE ISLAND FACILITY. WE MAINTAIN COMPLETE CONTROL OVER THE ENTIRE PROCESS, ENABLING PALMER TO CUSTOM FABRICATE TO ANY SIZE, CONFIGURATION, AND FINISH EFFICIENTLY AND ACCURATELY.

PALMER CUSTOMER SERVICE	ALL PALMER PHONE CALLS AND EMAIL INQUIRIES ARE ANSWERED PERSONALLY BY THE OWNER, ANTHONY PALMER, THE GENERAL MANAGER, MARK TANZI, THE SALES ADMINISTRATOR, FRAN BAFFONI, OR AN EXPERIENCED SALES ASSOCIATE. PALMER IS EXTREMELY FOCUSED, RESPONSIVE, AND SERVICE ORIENTED.
OTHER BRANDS	AUTOMATED MACHINE ANSWERING WILL DIRECT INQUIRY TO GENERAL SALES STAFF AND “ORDER TAKERS,” WHO ARE RESPONSIBLE FOR CUSTOMER SUPPORT COVERING A VAST ARRAY OF UNRELATED PLUMBING PRODUCT AND PARTS.
PALMER DEALER PROTECTION	PALMER SELLS ONLY THROUGH AUTHORIZED, QUALIFIED DEALER SHOWROOMS AND O.E.M. ACCOUNTS. WE PROTECT OUR DEALER NETWORK, AND WILL NOT SELL THROUGH TWO-STEP DISTRIBUTION.
OTHER BRANDS	MANY PLUMBING BRANDS ARE WIDELY AVAILABLE FOR SALE THROUGH MAJOR NATIONAL DISTRIBUTORS AND ON-LINE SOURCES, WHICH AFFORDS NO PROTECTION TO THE DEALER, AND PROMOTES DEEP DISCOUNTING AND LOSS OF EXCLUSIVITY.
PALMER COMPONENTS	THE PALMER LINEUP INCLUDES OVER FIFTY CUSTOM FITTINGS FOR USE WITH OUR VARIOUS LEG DESIGNS. MOST OF THESE COMPONENTS ARE CNC MACHINED FROM SOLID BRASS ROD TO EXACTING TOLERANCES, AND POSSESS EXCEPTIONAL DETAIL AND SURFACE FINISH.
OTHER BRANDS	OTHER BRANDS OFFER VERY LIMITED FITTINGS, OFTEN FABRICATED FROM OFF-SHORE POOR QUALITY CASTINGS.
PALMER DELIVERY	2 WEEKS. PALMER WILL OFTEN RUSH AN ORDER IN JUST A FEW DAYS TO ASSIST OUR DEALERS, WHEN URGENT.
OTHER BRANDS	8-10 WEEKS MINIMUM TYPICAL IN THE INDUSTRY.
PALMER CUSTOM OFFERING	YES: ANY PALMER LEG SYSTEM CAN BE ORDERED TO A CUSTOM SIZE, CONFIGURATION, AND ANY FINISH.
OTHER BRANDS	NO CUSTOM FLEXIBILITY TYPICAL IN THE INDUSTRY.

Contact Us:

379 Charles St. Providence, RI 02904
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PALMER SHIPPING	UPS: LOW SHIPPING COSTS WITH EFFICIENT DELIVERY.
OTHER BRANDS	CRATED AND TRUCKED WITH SLOW EXPENSIVE DELIVERY.
PALMER FIELD ADJUSTABILITY	YES; LEG SYSTEM IS SHIPPED PARTIALLY KNOCK-DOWN, AND CAN EASILY BE CUT TO MODIFY SIZE ON-SITE.
OTHER BRANDS	NO; LEG SYSTEMS TYPICALLY SHIP FULLY ASSEMBLED, AND CANNOT BE MODIFIED.
PALMER COMPONENT REPLACEMENT	YES; ANY COMPONENT CAN BE REPLACED IF DAMAGED DURING INSTALLATION AND SHIPPED UPS NEXT DAY SERVICE.
OTHER BRANDS	NO; LEG SYSTEM CAN NOT BE DISASSEMBLED. IT IS PERMANENTLY ASSEMBLED AT FACTORY WITH ADHESIVE OR SOLDER.
PALMER MODEL OFFERING	OVER A DOZEN DIFFERENT MODELS, COVERING A BROAD RANGE OF ARCHITECTURAL STYLES.
OTHER BRANDS	LIMITED MODELS AND STYLES.
PALMER CONFIGURATIONS	SINGLE LEG, 2-LEG (WITH AND WITHOUT REAR RISERS), 2-LEG EXTRA WIDE, 3-LEG, 4-LEG, 4-LEG EXTRA WIDE, 5-LEG, CUSTOM.
OTHER BRANDS	LIMITED CONFIGURATIONS.
PALMER SHELF SUPPORT OPTION	YES; ALL MODELS AVAILABLE WITH SHELF SUPPORT FOR USE WITH CUSTOMER-SUPPLIED SHELF, OR PALMER ALL METAL TOWEL SHELF .
OTHER BRANDS	LIMITED OR NO SHELF OPTIONS.
PALMER ACRYLIC ROD OPTION	YES; ANY MODEL UTILIZING 1 ½" DIAMETER ROUND TUBING IS AVAILABLE WITH ACRYLIC ROD SUBSTITUTION AT NO CHARGE, WHICH CAN EASILY BE CUT ON-SITE.
OTHER BRANDS	TYPICALLY, SINGLE LEGS ONLY OFFERED IN GLASS (CANNOT BE CUT OR ORDERED CUSTOM HEIGHT).
PALMER PRICING EXAMPLE	2-LEG WITH NO REAR RISERS IN POL NICKEL: \$1200 RETAIL.
OTHER BRANDS	2-LEG WITH NO REAR RISERS IN POL NICKEL: \$1865-\$2600 RETAIL.

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